



Case 1

HI Group PLC

Turnover £100m

Sector

Distribution, Storage and Mail Order

Location

6 sites based in West Yorkshire

Customer Requirements

HI Group required a single company to provide all consultation and provide network cabling infrastructure and intercommunication links between sites for IP traffic. Essential power was also a requirement for all communication cabinets and a provision of a standby generator and uninterruptible power supplies with automatic failover was required.

The Solution

GRW provided full Cat6 infrastructure on all sites with fibre backbones to warehouse locations, with full 25 year warranty. All intercommunications between sites have full line of sight and secure wireless technology using up to 108MbIS over 10km, passing voice, data and IP CCTV security without increased line costs. After initial power analysis, generator and UPS backup systems were implemented to provide full failover operation for up to 48 hours without mains power

Customer Feedback

GRW Electrical and Data Communications Limited provided a fast data link between sites when BT could not provide the link to our new warehouse. This then allowed the Group to look at all our inter-branch requirements for inter-branch applications and save money by using no cost routing. We have a strong working relationship with GRW and would use them again for new project work in the near future

Richard Aird Group IT Manager

Site A position



Site B location

